

# Builder

## Holding The Line

### Builders in Hard-Hit Markets Share Secrets for Success

SEE PAGE 46

**PROJECT OF THE  
MONTH** /// P.15

**BIG HOUSES STAGE  
A COMEBACK** /// P. 54

**UTAH BUILDER STILL  
ON TOP** /// P. 60

**REDLINE: SHINGLE  
STYLE** /// P.70



hanley wood

#BXNBYZ \*\*\*\*\*AUTO\*\*ALL FOR ADC 335  
#0715325/CB/O# 715325  
LINDA JENNINGS  
JENNINGS & CO  
436 WOODLAND DR  
SARASOTA FL 34234-3772  
C07



See a video about Pella's 350 Series vinyl windows on your smartphone. Instructions on page 4.



See a video about the TwinBlade saw on your smartphone. Instructions on page 4.



**5. Burning Issues**

With a variety of burner configurations, the Largo 400 Series gas cooktops adapt to kitchens with different space configurations. Products are made with a stainless steel deck, black cast-iron grates, and burners that go as high as 18,000 BTU. They range in size from 24 inches to 42 inches, and come with electric ignition. **Cost: \$1,759 and up.** Fulgor Milano. 800-962-2032. [www.fulgormilano.com](http://www.fulgormilano.com). Circle no. 6.

**6. Vinyl Analysis**

The 350 Series is the company's new line of energy-efficient vinyl windows. It's made with up to 18 insulating chambers—three times more than typical vinyl—and features smooth welded corners, beveled-edge frames, and metal-reinforced vinyl members. A variety of glazing options are available, including low-E triple-pane glass with argon. **Cost: \$279 and up.** Pella Corp. 888-847-3552. [www.pella.com](http://www.pella.com). Circle no. 7.

**7. Twin Pack**

Featuring two counter-rotating blades, the TwinBlade will cut almost anything you can throw at it, including brass, galvanized iron, wood, and PVC. It will cut forward and backward and make plunge cuts with reduced kickback. It comes with a 10-amp motor, a die-cast upper and lower guard, and a dial that feeds wax to blades when cutting certain materials. **Cost: \$149.** Ridgid. 800-474-3443. [www.ridgid.com](http://www.ridgid.com). Circle no. 8.

**8. Cobble, Cobble**

Among the most unusual sinks you'll find, the Cobblestone Green Onyx vessel sink is made up of translucent layers of green onyx and natural cobblestone. Each handmade sink is crafted from cobblestone that is hollowed out to form a bowl, then onyx chips are adhered to the bowl's interior with a food-safe epoxy. The bowl measures 16 inches by 16 inches. **Cost: \$665.** Lenova. 877-733-1098. [www.lenovasinks.com](http://www.lenovasinks.com). Circle no. 9.