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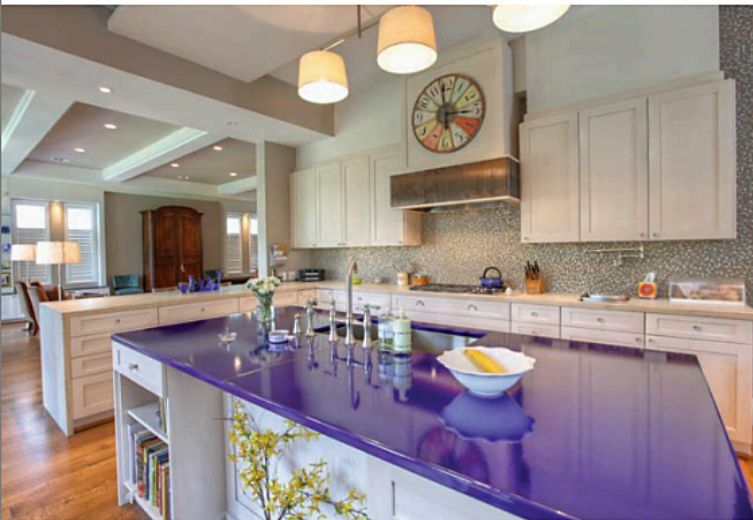
KITCHEN AND BATH BUSINESS / JANUARY 2014

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Residential Kitchens Are Taking a Page from Commercial's Playbook



The 30-in. Renaissance Induction Range from Dacor



Lava stone countertops by Pyrolave USA

Over the years, technology has crossed over from commercial kitchens into the home. Consequently, designers and builders are faced with a bewildering array of products to offer their customers, but determining which products to recommend can be a daunting task.

Customers can inadvertently add to the confusion when they are enthusiastic about technology trends without knowing the facts. They are counting on you to help them evaluate high-tech solutions and make a decision they won't regret. Despite the fact that many buyers are willing to spend hundreds of dollars to get the most advanced phone or tablet, the cost to upgrade a kitchen will undoubtedly be much higher. Following are brief descriptions of high-tech products that will appeal to a broad range of customers.

Smart Appliances

Kitchen appliances are evolving at an astounding rate – from energy-efficient to complex models that use wireless technology to notify owners of problems and schedule service. It can be difficult to weed through new information and recommend the appropriate level of technology. As always, consider the age, lifestyle and habits of the clients when making suggestions.

Commercial-style ranges with cutting-edge features have been around for years, and popular brands are routinely given the spotlight in industry magazines. Consider wireless technology in appliance design. JennAir and Dacor are two companies that offer double wall ovens with 7-in. LCD touch screens that display detailed instructions to cooks seeking advice. The **JennAir** Double Wall Oven with V2 Vertical Dual-Fan Convection System provides many appealing features, including a Culinary Center where users can customize cooking cycles based on personal preferences. Dacor's Discovery iQ Wall Oven wades deeper into the technology pool, offering integrated WiFi connectivity and BlueTooth. It also provides 19 cooking modes, including a Sabbath mode, and convection options for each oven.

For homeowners who prefer a range over separate components, several manufacturers offer induction ranges. Induction technology automatically detects the presence and size of cookware and transfers heat to that area only. The **Dacor** Renaissance Induction Range includes



JennAir's 30-in. Double Wall Oven with a V2 Vertical Dual-Fan Convection System



WineStation Pristine Plus from Napa Technology



(Top) Top Porzellanik Barcelona's TPB Tech countertop with an invisible induction cooktop
(Right) The Dacor Discovery Wine Station

many elements offered in the Discovery iQ wall oven with the added convenience of an induction cooking surface.

Chilling with a Glass of Wine

Wine connoisseurs of all ages and income levels enjoy drinking a glass of wine with friends and family. Wine dispensers designed for the home present many opportunities for wine lovers to share their enthusiasm – without the high restaurant markup. Dispensers store wine at the right temperature and eliminate the need to finish the bottle right away or risk ruining the wine. Imagine how a wine dispenser designed for the home can kick up the entertainment level for your clients.

The **Dacor** Discovery Wine Station and **Napa Technology** WineStation Pristine Plus hold up to four bottles and feature state-of-the-art LCD touch screens. Homeowners can tailor the settings to accommodate different pour volumes and program the display to show the variety and vintage of the wines. Both Dacor and Napa Technology dispensers feature argon gas preservation systems that keep an open bottle of wine fresh for up to 60 days. Designed in Northern California, an area as well known for wine as it is for technology, Napa Technology also offers Wine Station dispensers for commercial use.

This is Not Your Father's Countertop

As natural and synthetic stone counters become the norm in kitchen remodels, it's getting harder to find unique options for discerning clients. If

your clients can afford it, lava stone is an exceptional choice. Lava stone is made from dried lava that is quarried at the site of volcano eruptions. It's strong, non-porous and accepts glaze in any color, providing endless options to be creative. **Pyrolave** currently offers lava stone in 16 glossy colors and 16 matte colors.

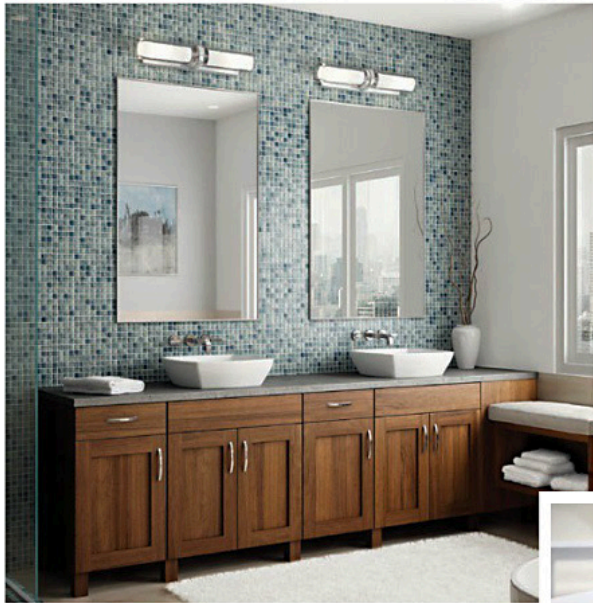
For the homeowner seeking functionality in a unique material, consider **Top Porzellanik Barcelona's** TPB Tech countertop with invisible induction cooktop. The material is durable and wear resistant and can be fabricated into thin surfaces for kitchen countertops. High heat- and scratch-resistant laser indicators show the cooktop locations and controls. You can prepare and slice food on the countertop, clear the area, then cook it in the same spot.

As you consider innovative products for your clients, use the enduring principle of value for investment. Have your client's preferences winnow the wide range of high-tech products to a manageable few. Help your clients make their final selection based on what will provide the greatest return in terms of enjoyment and function for the dollars spent. ■

— *Anne-Marie Harvey is a kitchen and bath design consultant based in Raleigh, N.C.*



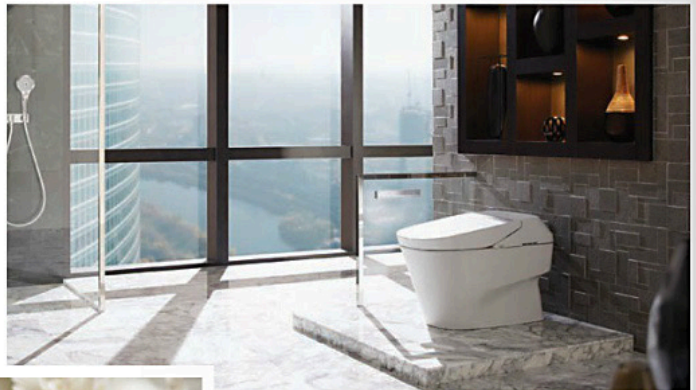
Product Peek



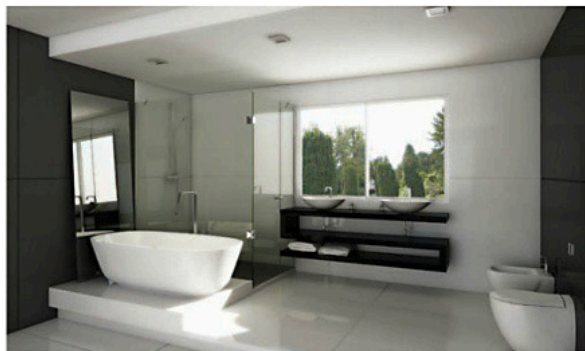
↑ **Canyon Creek Cabinet Company** will be featuring all five of its product lines during KBIS – including a wall bed – and will be highlighting black walnut in its booth. The finish offers a rich, smooth grain and deep color; a natural wood luster; and elegant grain variations. **Circle No. 213 or visit kbbonline.com/freeinfo**

TOTO introduces its next-generation, high-efficiency NEOREST 750H integrated toilet, which cleans itself using Actilight and eWater+ technologies. The toilet features warm, aerated water; a warm air dryer and heated seat; auto open/close and auto flush; and an in-bowl catalytic deodorizer. Its high-efficiency Cyclone dual-flush technology consumes only 1 gpf for the full flush and 0.8 gpf for the light and uses a reserve water tank and pumping system.

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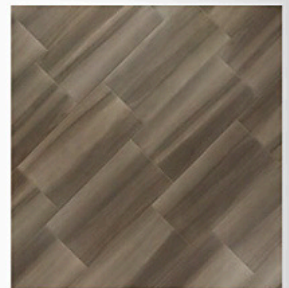


← The Jewel-like Gloss White line of knobs and pulls from **Atlas Homewares** features soft curves and right angles and is made of solid metal. This finish is available for the Tab Pulls, Think Square, Sleek, Low Arch and Platform lines and retails between \$6.62 and \$23.52. **Circle No. 214 or visit kbbonline.com/freeinfo**



↑ **Cosentino** has launched its Dekton ultra-compact surface for interior and exterior design applications. Dekton is made from a mixture of inorganic raw materials found in glass, porcelain tile and natural quartz and is UV resistant for color stability, as well as resistant to impact, scratches and abrasions. It is available in 12 white, gray, black and natural stone shades in three polished, matte and slate finishes and will retail for \$58-\$96 per square foot, depending on thickness and color. **Circle No. 216 or visit kbbonline.com/freeinfo**

→ **Arizona Tile** will feature two wood-look, color-body, plank-style porcelain offerings: Waterfall and Africa (pictured). The Italian-made, low-maintenance tile is made with digital print technology and is available in four colors, and the Africa series is offered in 6-in. x 24-in. and 12-in. x 24-in. sizes. **Circle No. 215 or visit kbbonline.com/freeinfo**



← Bayville classic cabinetry doors from **Merillat** feature full overlay, recessed veneer center panels with miter construction and pillow doors with rounded edges. It is available in cherry and maple (shown). The company is featuring several other door styles at KBIS, including Glen Arbor, Fox Harbor, Cannonsburg and Tolani. **Circle No. 217 or visit kbbonline.com/freeinfo**



The Automatic Ozone Sanitation System from **Jason International** provides consumers with a user-friendly system for their Jason bath that is simple, effective, consistent and automatic. When produced by the system, the ozone naturally and safely disinfects the bath through a process similar to chlorine (oxidation), without any of the negative properties of chlorine. The UL-approved and EPA-registered system utilizes the oxygen in the air we breathe and has a 9,000-hour operating life. It is available with Jason's MicroSilk, AirMasseur, Whirlpool and combination baths and works automatically when the system's pump or blower is operating. **Circle No. 245 or visit kbbonline.com/freeinfo**



Florim USA's Pier Collection of plank flooring is available in one easy-to-install size of 6-in. x 36-in. and emulates the look of weathered hardwood planks at older docks. The durable flooring is offered in cocoa, Balboa, navy and Santa Monica colors, and each glazed porcelain Pier tile is produced using high-definition graphic technology – an inkjet process that creates an authentic wood look. **Circle No. 247 or visit kbbonline.com/freeinfo**



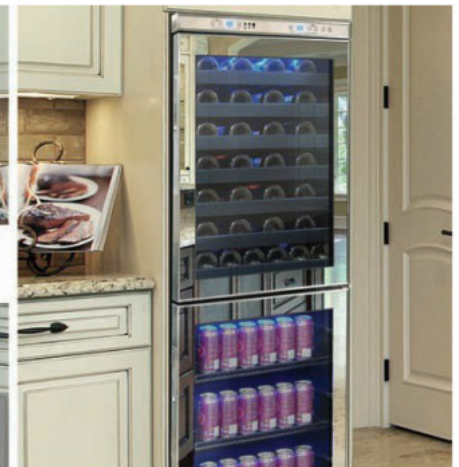
Icera has debuted its line of high-gloss black toilets as a detour from the standard white look. The toilets feature Hyperion flushing technology, which makes the models 30 to 50 percent more efficient than most toilets, and are EPA WaterSense compliant. The flushing mechanisms are quiet, and the large trapway virtually eliminates clogging. **Circle No. 246 or visit kbbonline.com/freeinfo**



The Kartell by **Laufen** Collection is made with a mixture of luxury plastic and contemporary SaphirKeramic ceramics. The new washbasins are thinner than traditional fireclay ceramics but offer greater strength and design flexibility and can be used in combination with seating, mirrors, accessories and shelving. **Circle No. 248 or visit kbbonline.com/freeinfo**

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