

Professional Remodeler®

20 GREEN REMODELING:
Energy audit business opportunities

52 PROJECT SPOTLIGHT:
Outdoor living area is big on changes, challenges and creativity

56 KITCHEN & BATH:
Water Conservation

SPECIAL REPORT

Tablet Revolution

How remodelers are using the technology p. 22

Hardware review p. 38

App directory p. 44

Professional Remodeler®

CONTENTS

SEPTEMBER 2011



SPECIAL ISSUE: TABLET REVOLUTION

ON THE COVER: Photo Illustration; Kitchen photo courtesy of Thermador

THE LEADING EDGE

- 8 **Mark Richardson:** Timing: How to be 'in the wave'
- 10 **Craig Durosko:** 6 business books to add to your reading list
- 12 **Industry News:** Optimism in kitchen and bath market
- 14 **Economic Update:** Prices up in most of U.S. by 2013
- 16 **Remodeler's Exchange:** Selling value against low-cost mentality
- 20 **Green Remodeling:** Including energy audits in your business

- 22 **Cover Story: Game changer**
Tablet computers are set to fundamentally change the industry
- 26 **Tablet Revolution: Operations**
Project management goes mobile with iPad
- 30 **Tablet Revolution: Sales & Design**
Tablets may just be the ideal tool for selling and designing jobs
- 30 **Tablet Revolution: Hardware review**
Pros and cons of the tablets currently on the market
- 30 **Tablet App Directory**
77 apps to help run a remodeling business
- 46 **Exterior/Replacement: The device for in-home sales**
Tablets PCs have taken hold in the home-improvement industry

FEATURES

- 52 **Project Spotlight: An outside outside project**
Outdoor living area is big on changes, challenges and creativity
- 56 **Kitchen & Bath Design: Water conservation**
Conserving water without sacrificing design and performance

NEW PRODUCTS

- 60 **Product Introductions**
- 62 **Millwork & Molding**
- 64 **Home Technology**

EDITORIAL

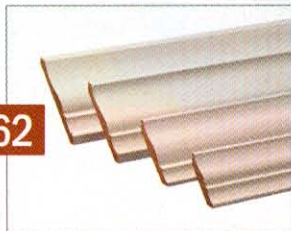
- 6 **Sweet:** Tablet revolution



60



60

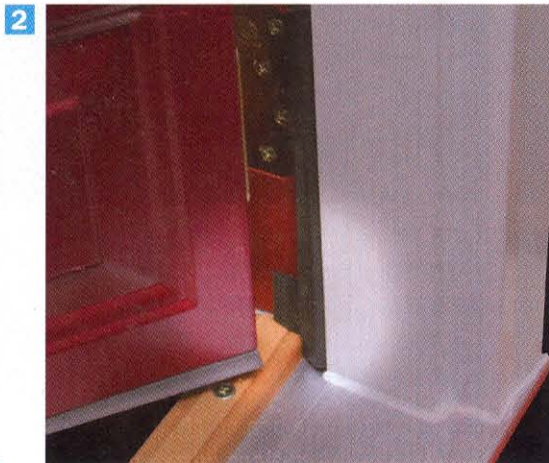


62



64

Product Introductions



1 Bosch GLM 80

The Bosch GLM 80, the first Li-ion battery-powered combination laser distance and angle measurer, incorporates a number of new features including the ability to accurately measure heights of, and distances to, objects with only one click of a button. The integrated two-axis tilt sensor, a first in the industry, enables the GLM 80 to read angles when the unit is handled either horizontally or vertically.

Circle #805 for more information

2 ProVia Corner Seal

ProVia's new Corner Seal utilizes a new type of closed-cell material to prevent moisture wicking and retention. The wedge-shaped profile is specially designed to properly seat against the door as it closes, without catching on the door. The precise placement of the Corner Seal on the door frame ensures an airtight, watertight seal, ensuring long term energy efficiency and durability.

Circle #806 for more information

3 Pyrolave countertops

Pyrolave stone countertops are created from Volvic lava stone extracted from the heart of volcanic craters in Auvergne, France. Blocks of stone are mined in an arduous process using simple hand-held tools, and then cut into slabs to be processed and glazed. The countertops can withstand high temperatures, acids and corrosive products. Available in 16 glossy and 16 matte colors, as well as custom colors.

Circle #807 for more information

4 Noritz NRC98 Tankless Water Heater

Offering a maximum input of 180,000 Btu per hour, the NRC98 Tankless Water Heater from Noritz is designed to fully meet the domestic hot water needs of northern residences with two bathrooms and southern homes with three baths. The NRC98 has an Energy Factor of approximately 0.93, or nearly 10 points higher than that of a comparable, conventional tankless model and over 30 points more than the EF for a standard gas-fired storage water heater.

Circle #808 for more information

5 Ply Gem Stone Cut Cobblestone

The Cut Cobblestone collection mirrors the old-world style of Europe's traditional cobblestone streets. Each hue and texture is carefully chosen to resemble the unique qualities of natural stone, and finished using a process that records nature's unique surface inconsistencies.

Circle #809 for more information