

YOUR BUSINESS

YOUR CLIENTS

YOUR TEAM

YOUR PROJECTS

Subcontractor vs. in-house

Use a buyer's guide to educate clients

Benefits of cross-training staff

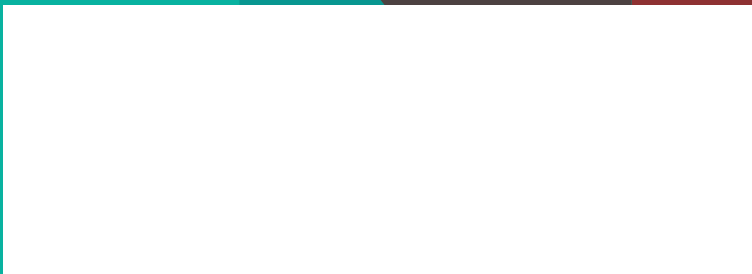
Historic remodeling with LEED

hanley wood

remodeling

YOUR TOOLBOX FOR SUCCESS

AUGUST 2011 | www.remodelingmag.com



OUR ANNUAL

LIST

OF THE BIGGEST
HOME IMPROVEMENT
COMPANIES
IN THE COUNTRY



Stainless Satisfaction

Three-piece construction of all Ukinox double sinks means the bowl is welded to the deck, unlike sinks that are stamped out of a single sheet of stainless steel. The sink's strength and durability are bolstered by heavy-gauge 304 stainless with high chromium and nickel content (18% and 10%, respectively) for improved stain resistance. Multiple styles and bowl configurations are available, from petite one-bowl sinks for bar or prep areas, to large double-bowls. Cutting boards, bottom grids, and other accessories are also available. Ukinox | 954.776.0444 | ukinoxusa.com



Rock Solid

In a new co-branding initiative, Houzer is the exclusive U.S. distributor of Schock Granite Sinks. The product line comprises a range of sink sizes and styles constructed from Schock's proprietary material called Cristadur, a high-performing quartz and acrylic blend. The material's ultra-fine finish translates into ease of care and a dirt-repellent effect, the maker says. A range of unique configurations is available, including large-and-small bowl setups, shallow-and-deep pairings, and the unique "water-fall" bowl-in-a-bowl style, shown. Schock | 800.880.3639 | houzersink.com

A Real Gem

The Cobblestone Green Onyx sink adds sheer elegance to the bath. Each sink is handcrafted by a master stonemason with an intricate process using centuries-old cobblestone for the outside of the vessel. Inside the cobblestone shell, a food-safe, knife-grade epoxy and rich green onyx chips are added in a mosaic pattern. Once the epoxy hardens, the onyx is smoothed and polished. Each sink is a one-of-a-kind creation and an elegant focal point of any bath. With a weight of 90 pounds, the Cobblestone Green Onyx sink measures 16 inches by 16 inches overall. Lenova | 877.733.1098 | lenovasinks.com



WHAT I LIKE

Jamie Goldberg, owner, JG Kitchens, San Diego, residential design journalist and blogger, talks **sinks**

PRODUCT: Blanco Silgranit II Sinks

JAMIE SAYS: My design style is "practical meets pretty," what I call Sensible Style, and I like the blend of style and sensible in the Silgranit line. **The material is a granite composite that's extremely durable and low-maintenance.** You can literally throw silverware at these sinks and not have to worry about them.

Many of my clients are busy families, and I find it's not uncommon for them to think that they need a bigger sink in their kitchen. What they may actually need is the customization and per-



sonalization that you can get from the Silgranit products. A family that needs soaking space for pots and pans may opt for a model with a low divide, while a family that uses the sink to wash a small pet, a baby, or their handwashable clothes, may want a single, deeper bowl.

There's also a growing collection of sink accessories that complements this collection. Homeowners can choose from colanders, utility baskets, cutting boards, and many other options that make food prep easier and increase the functionality of the space.

Everyone uses their kitchen differently, and Blanco's Silgranit line is my go-to sink to fit the wide-ranging needs of my clients. It's also the sink I'd like in my own kitchen! **blancoamerica.com**