

Remodeling

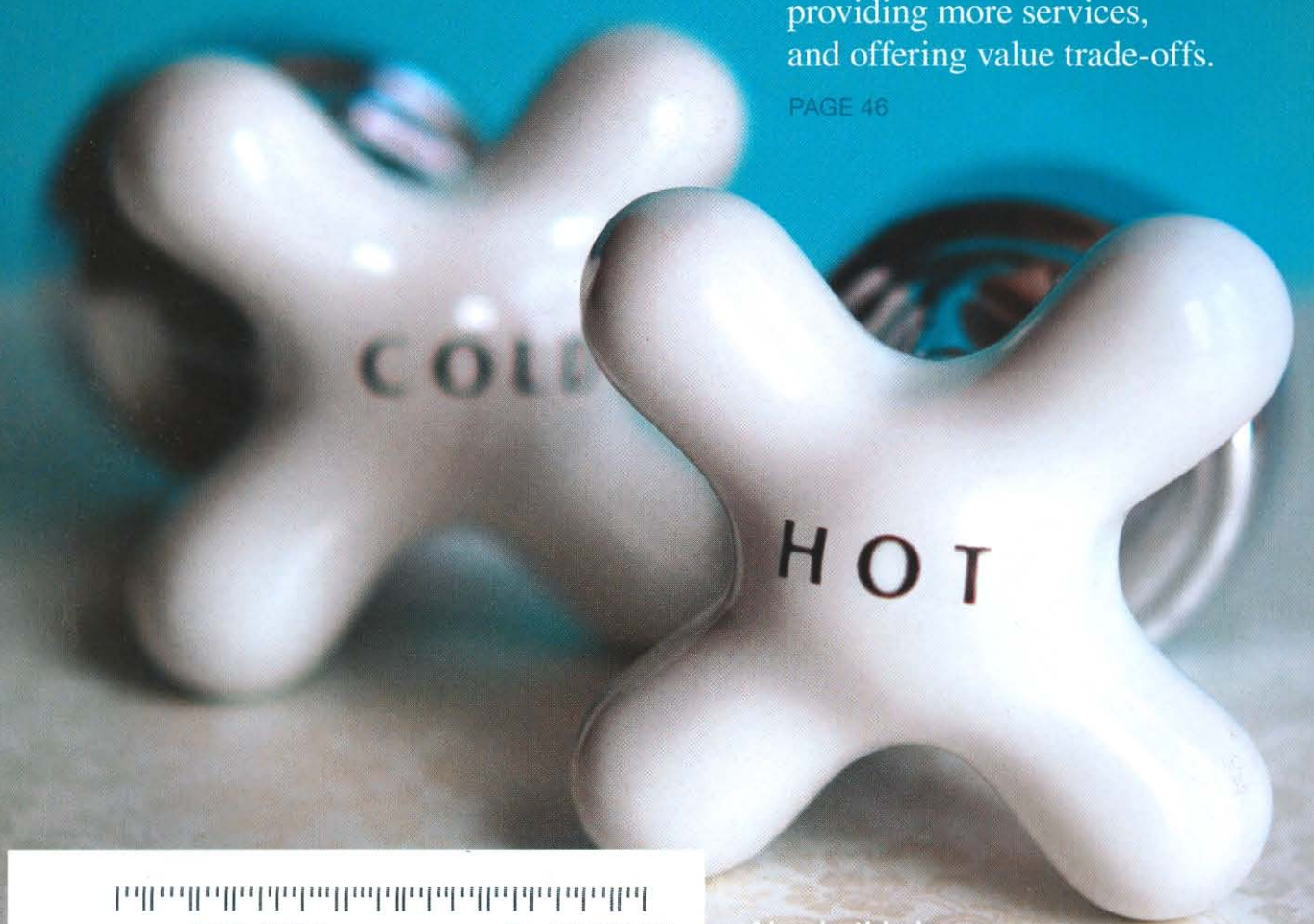
hanley wood

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KITCHEN & BATH REVISITED

Today's successful K&B remodelers are stretching budgets, providing more services, and offering value trade-offs.

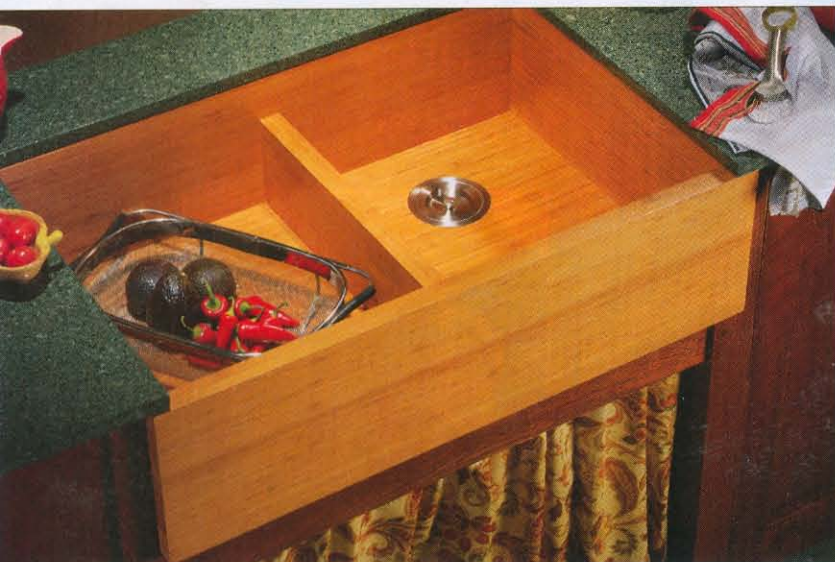
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JENNINGS, LINDA
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JENNINGS AND COMPANY
436 WOODLAND DR
SARASOTA, FL 34234-3772

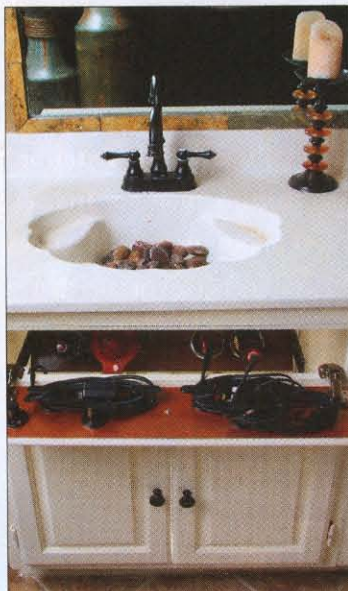
Also in this issue:
Interior design licensing, lead
paint regs, when to hire more help,
going hyperlocal, radio advertising,
defending your markup, outsourcing
tips, and more

KBIS Preview



Lenova. Unique and eye-catching, with a green message, the *Bamboo Kitchen Sink* is durable enough to withstand daily use in a modern kitchen. Each sink is constructed from fully matured Moso bamboo in a painstaking 13-step process. The finished product features an apron-front design with two equal bowls and a low-rise divider. The undermount sink measures 32¾ inches long by 21 inches wide and 9 inches deep. 877.733.1098. www.lenovasinks.com.

Pojjo. It's difficult to enjoy a remodeled bathroom when curling irons, hair dryers, and other styling products clutter the countertop. By utilizing wasted space behind the vanity's false front panel, the *Vanity Valet* offers a hidden solution to bathroom appliance management. Suitable for retrofit into existing cabinets, or for use in new cabinets, quick-release knobs reveal a caddy for styling supplies and their cords. With secure stainless steel ventilated tubes, users can heat up, cool down, and store up to four items without the concern of accidental burns or countertop mess. 619.884.5282. www.pojjo.net.



Rohl. Authentically crafted in Piedmonte, Italy, the *Country Pull-Out Kitchen Faucet* features a ceramic disc cartridge for smooth operation and an anti-scald device for safety and user comfort. The traditional country design is available in polished chrome, satin nickel, Tuscan brass, or Inca brass finishes. 800.777.9762. www.rohlhome.com.

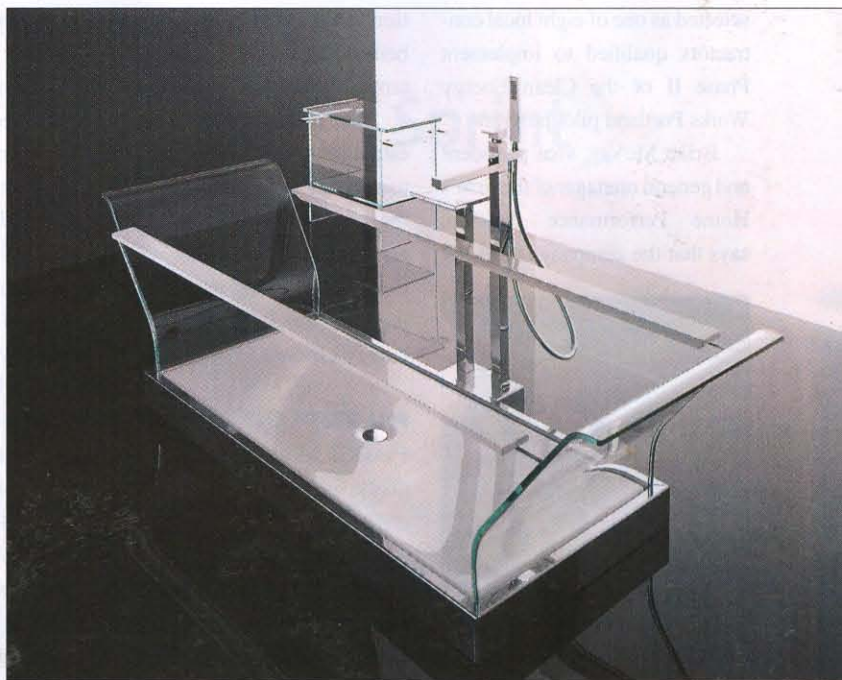


Merillat. Preventing under-sink leaks from causing stains and other permanent damage, the maker introduces its *Core-Guard sink base cabinet*. Except for the face, frame, and door assembly, all of the wood and wood-based materials typically used in cabinet construction have been replaced with an engineered polymer that does not absorb moisture. The cabinet's floor tilts forward so leaks and spills migrate to the front. A rib design on the floor keeps items stored in the cabinet raised to avoid moisture damage. 517.263.0771. www.merillat.com.

Xylem. Made using renewable bamboo veneer and bamboo stalk accents, *Bambu bath furniture* lends a sense of adventure to the bath. The 36-inch bath vanity features two open-sided pull-out drawers for storage space and is available in two styles to accommodate either a vessel sink or an undermount sink. The collection also includes a 26-inch mirror. 866.395.8112. www.xylem.biz.



BreezeDry. By circulating air around hanging clothes, the *BreezeDry Drying System* eliminates the harsh heat and rough tumbling of traditional clothes dryers. The cabinet is equipped with both a hanging rod and racks for laying clothes flat to dry. A touch screen lets users select either outdoor air or gently warmed indoor air to dry clothes. Precision sensors control low-power fans and monitor moisture. The large-capacity cabinet can accommodate an entire load of clothes and uses up to 90% less energy than traditional gas or electric dryers. 866.999.1982. www.breezedry.com.



Novellini. Daring homeowners looking for a modern aesthetic will be interested in the *Cristal Tub*, an edgy, futuristic design that leaves nothing to the imagination. The geometric design is constructed of clear safety glass panels that run straight on the sides and angle at the ends for comfortable reclining. The tub measures 78.7 inches long by 30.7 inches wide and 26 inches deep and features an integrated chrome floor-mounted faucet. The base and side rails come in black or white glossy finishes. www.novellini.com.



Mark E Industries. Remodelers doing more universal-design work will appreciate the easy-to-install *Handi-Kirb* for shower projects. The system creates a roll-in, wheelchair-accessible shower when recessing the compartment floor is either impossible or not practical. Suitable for any size shower, *Handi-Kirb* measures 30 inches long and features dove-tail connectors to accommodate any length shower opening. The unit is adjustable to as low as $\frac{5}{8}$ inch in height, not including the height of the tile, and can be used on concrete or wood subfloors. 866.771.9470. www.markeindustries.com.

Sustainability GreenSpec



Bristol and Bath. Part of the Second Chance collection, *Kyle basins* are made with oil drums reclaimed from scrap yards and then cleaned, refurbished, and decorated. The units measure 24 inches wide by 34 inches tall and come in a copper (shown) or pewter finish. The top of the drum, including the fixing clasp, is used to create a coordinating mirror. The collection also includes a wash basin made from wine barrels and sinks made from tires. 610.962.9329. www.bristolbath.com.



Olde Wood Limited. The maker's most popular flooring, *reclaimed red and white oak*, is made from wooden beams and joists taken from old barns, granaries, and other wooden structures that have been subjected to hundreds of years of weathering. A rich patina features original saw marks, nail holes, checks, and insect holes. The reclaimed boards are available in standard 3- or 12-inch widths, lengths up to 14 feet, and thicknesses of $\frac{3}{4}$ or $\frac{5}{8}$ inches. Half-inch thicknesses and wider or longer boards are available as custom orders. All of the maker's reclaimed materials are available as solid or engineered planks, and the engineered flooring features a 5 mil wear layer. 866.208.9663. www.oldewoodltd.com.



Historic Woodworks.

A range of unique reclaimed-wood doors is available, including *pickle vat wood doors* built from salvaged pickle brining containers. The wood features a rich, warm color enhanced by its previous exposure to brine and vinegar. In addition to conventional swinging doors, the company specializes in sliding doors such as those shown, which were hung with Johnson Hardware wall-mounted sliding door hardware. 208.709.7428. www.historicwoodworks.com.

Trestlewood. *Picklewood Siding* is crafted from salvaged vat staves used to produce pickles, vinegar, and other foods around North America in the 1800s. These redwood, cypress, and Douglas fir vats are being phased out in favor of fiberglass and stainless steel. The siding is available with the weathered exterior faces of the vats or processed to expose the clear material, the company says. It can be installed in board-on-board, board-on-bat, board-to-board, shiplap, or wedge configurations. 877.375.2779. www.trestlewood.com.

