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To cap off their recent 'Heat Up Your Ride' sweepstakes, representatives from A. O. Smith presented the keys to brand new Chevrolet Camaros to the winning contractor and his wholesaler salesperson. Here, contractor Adrian Villarreal from Ott Plumbing and Jason Bailey from Morrison Supply's New Braunfels, Texas, branch are congratulated by A. O. Smith's John Altepeter and David Thames. (See the article on page 50.)

Aaron & Co. acquires N.J. wholesaler

PISCATAWAY, N.J. — Aaron & Company acquired S. Franklin & Son in mid-October. The Fairfield, N.J., location will become the seventh branch in New Jersey for Piscataway-based Aaron & Company. Aaron has existing locations in Piscataway, New Brunswick, Somerville, Flemington, Freehold and Trenton, N.J. Aaron & (Turn to 7th N.J. branch, page 16.)

Texas Pipe & Supply acquires Energy Metals

HOUSTON — In a continuing effort to service the energy, petrochemical and construction industries, Texas Pipe & Supply has acquired Energy Metals Inc.

Houston-based Energy Metals is a stocking distributor of specialty stainless and nickel alloy pipe, fittings and flanges. Energy Metals serves the North American and international markets.

Texas Pipe & Supply is a stocking (Turn to TPS, page 16.)

After the flood...

Kenny Pipe hosts Grand Re-Opening

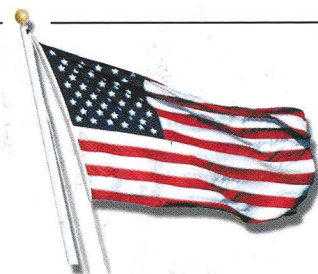
NASHVILLE, TENN. — When the flooding that rolled through Tennessee hit 715 Cowan St. in Nashville on May 3, Kenny Pipe & Sup-

ply ended up with five feet of water inside its building. All furnishings, computers and most of the inventory were lost, a common story that day in Nashville as floodwaters pummeled thousands of homes and businesses.

What followed was a swift and determined response from Kenny Pipe & Supply. Within three

weeks, the wholesale branch was back in business, operating from a temporary sales counter at one of the warehouse dock doors. Most branch employees crowded into the second floor of the building, while others worked in impromptu offices at the corporate location. As soon as the ink was dry on new building permits, rebuilding began in the same location.

(Turn to Grand Re-Opening, page 16.)

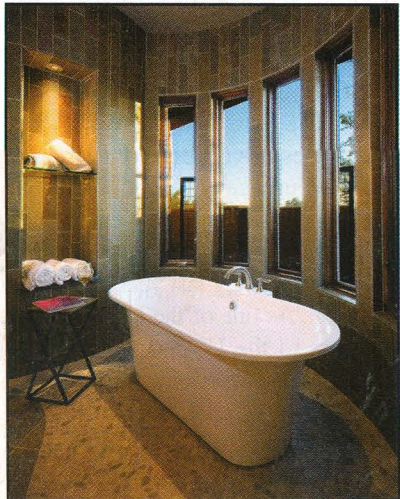


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JENNINGS AND COMPANY
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22192
330216
POOLS

Victoria + Albert baths chosen for Ritz-Carlton residences

MOUNT PLEASANT, S.C. — Victoria + Albert announced that they have been selected to provide the baths for the prestigious residential and hospitality development, The Residences® at The Ritz-Carlton, Dove Mountain.

Located on 6,200 stunning acres in the Arizona foothills of the Tortolita Mountains, this ultra-luxurious community of highly customized private homes includes the finest of everything — beautiful floor plans, gorgeous views, lovely furnishings — and the artistic lines of Victoria + Albert's Monaco double-ended tub. The community sets a new standard for luxury living with the synergistic effect of the premium brands represented, the natural beauty of the area



Free-standing baths such as Victoria + Albert's Monaco double-ended tub are the hottest new trend in elegant bathroom design.

and the first-class amenities.

"We are honored to be part of such a significant project," said Javier Korneluk, vice president of sales-North America for Victoria + Albert. "We feel that the Monaco is the perfect tub for this type of setting, because its design is so sleek and polished, so elegantly modern. We are in rare company here at The Residences at The Ritz-Carlton, Dove Mountain — only the best of the best — and the Monaco definitely holds its own in terms of sophistication and style."

Freestanding baths are among the hottest trends in bathroom design and have become the new norm for those seeking a high-end look. Styles range from the classic claw-foot design to a more modern aesthetic such as the streamlined Monaco, with its sculpture-like casting that rests directly on the floor.

Victoria + Albert tubs are unique in that they are crafted from ENGLISH-CAST®, a finely ground volcanic limestone mixed with resin. Cast in a

single seamless piece, the tubs are warm to the touch and won't crack or flex. They are hand-finished, giving a high gloss that is highly durable and easy to clean, making them equally ideal candidates for hospitality projects or home use.

In addition to the private homes at

The Residences at The Ritz-Carlton, Dove Mountain, the community will include a top-rated golf club, an eco-sensitive oasis with stunning views of lush fairways, mountains and desert, complete with a 45,000-square-foot clubhouse with fine dining and a private fitness center. A personal caddie

concierge accompanies every four-some along 27 holes of Jack Nicklaus signature golf, a challenging course that hosts the World Golf Championships — Accenture Match Play Championship event. Guests may indulge themselves with an overnight stay at the on-site hotel and spa, both offering all the luxury and attention to detail that are hallmarks of The Ritz-Carlton brand.

Visit www.theresidencesdovemountain.com or www.vandabaths.com.

I want Black Swan putty, Black Swan wax gaskets, Black Swan cutting oil, Black Swan cement, Black Swan drain pipe openers, Black Swan...

Hmmm. Black Swan? I wonder if he's been THAT good this year?

A Plumber's Earliest Memory

Black Swan would like to thank all of our customers for the business they have given us during the past year. If you are not a current customer, give us a call. We want you to be as happy as the above child.

Seasons Greetings
from your friends at: Black Swan®

work with us, we'll work with you. give us a call:
800.252.5796
www.blackswanmfg.com

See contact information on page 82

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