

Qualified Remodeler

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November 2019

Home Improvement Pros:
Andy Lindus (left) of the
No. 38 HIP 200 company,
Lindus Construction, benefits
from his longtime sales and
management consultant
Rodney Webb.



HIP
200
2019 ANNUAL LIST

The Largest Home Improvement Firms • 32

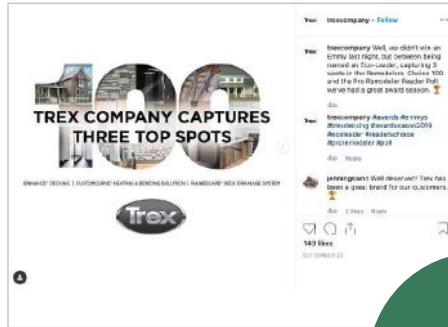
Business Builder • 26

Yoho on Not Wasting Valuable Leads • 40

Trends in Bathroom Ventilation • 52

QR on Social Media

We love connecting with remodelers and home improvement pros, so come find and engage with us across our various social media channels!



f
Shawn McCadden leads an educational session at the NARI Fall Leadership conference.

ig
Readers post about their inclusion in our products, design awards and Top 500 coverage.



tw
No. 128 Exterior Source celebrates its ranking on the 2019 Top 500 list of remodelers.



Most Popular Products

These products had the most views in recent weeks. To learn more, go to QualifiedRemodeler.com and search the product or company name.



1
Hose sprayer supplies unlimited hot water to outdoors from **RHEEM**
Circle 1 on inquiry card



2
Dramatic wall-mount faucet makes big design impact from **ISENBERG**
Circle 2 on inquiry card



3
New finish inspired by iconic cast iron cookware from **MAYTAG**
Circle 3 on inquiry card

What's New



Gas range offers versatile solution for small kitchens

VINOTEMP adds the Brama 30-inch Freestanding Gas Range to its new appliance line, Brama by Vinotemp. The new commercial-style range features a dual burner, four sealed high-performance burners (one with 18,000 Btu, one with 15,000 Btu and the other two with 12,000 Btu), easy-to-clean continuous grates, and large control knobs with blue light indicators that activate when the knob/burner is in use. A variety of convection modes ensures the oven acclimatizes easily from everyday needs to the demands of entertaining.

Circle 13 on inquiry card

Dryer vent incorporates extensive research, development

INOVATE DRYER PRODUCTS designs the next generation of **DRYERWALLVENT** to withstand the elements, fend off critters and perform even more reliably. Made of heavy-gauge, galvanized, powder-coated steel, DryerWallVent will not fade, crack or get crushed. Offering clean lines and a low profile, the powder-coating colors blend into any exterior. A large opening and lightweight damper stand up to the needs of a dryer vent, while deterring bird and rodents and allowing the dryer to perform at peak efficiency.

Circle 14 on inquiry card



Streamlined sink now available in wide range of sizes

RUVATI expands its Gravena Series of kitchen sinks to include new size options designed to fit the needs of home chefs. The generous 33-inch model can easily keep pace with dinner parties and holiday gatherings, while the compact 13-inch unit is perfect for entertaining and sized to fit wet bars, game rooms and outdoor kitchens. The Gravena Series incorporates several thoughtful standard features, such as a decorative stainless steel cover that conceals the drain while allowing wastewater to flow through freely.

Circle 15 on inquiry card



Drill bits supply longer life, faster starts, more powerful tip

LENOX presents the next step in step drill bits with its new VARI-BIT range. The bits deliver superior performance with two times longer life and 50 percent faster starts that can easily drill a wide range of materials including steel, sheet metal, stainless steel, aluminum, copper, brass and plastics. VARI-BIT is ideal for electrical, HVAC and fabrication applications. Designed with optimized geometries, the precision ground PowerDrive tip starts on contact with no walking to allow for aggressive cutting and quick penetration.

Circle 16 on inquiry card

Unique combinations give fresh take on traditional marble

SPINDRIFT MARBLE, mosaic tiles from **ISLAND STONE** that offer smooth, organic forms, adds two colors: Nebula and Tempest. The new hues join the existing Carrara Marble to work with a range of room color schemes and designs, which allows designers more freedom to create looks from subtle to lively and bold. Nebula features the visual textures of fossils, swirls and other patterns in gray, highlighted with white and black. Tempest blends black with gray, juxtaposing light finishes to create an air of mystery and depth.

Circle 17 on inquiry card



Bath



Toilet aims to set new standard for design, technology

TOTO embodies each of its core attitudes in the new Nexus WASHLET+ toilet, a redesign of its popular Nexus toilet. The one- and two-piece Nexus WASHLET+ models boast a modern design with sleek lines and a skirted bowl, making maintenance a breeze. The Nexus WASHLET+ toilet is designed to connect with a TOTO WASHLET, which leaves no protruding supply connections (water or electrical). This design not only enhances appearance, but it also improves cleanliness by inhibiting dust and dirt buildup.

Circle 28 on inquiry card



Floating vanities repurpose wine-making materials

NATIVE TRAILS adds the Chardonnay and Cabernet Floating Vanities to its Vitner's Series. Built by American artisans, the two new bathroom centerpieces reuse wine-making materials from the heart of California's wine country. Both vanities are made from straight, flat wine-stained oaking staves that were used to flavor the wine during the aging process. Soaking for months at a time adds desirable characteristics to the oak—an authentic weathered finish with tannins, aroma and a natural color from the grapes.

Circle 29 on inquiry card

Faucet series offers unique appearance, finish combination

The new Fusion finish series from **MOEN** features striking details, unique materials and one-of-a-kind finish combination. Featured on Via bathroom faucets, each piece in the collection includes a D-shape design with razor-thin accents for a compact, contemporary style that makes an impact without overwhelming a bathroom. Available on single-handle and widespread faucets, the finish offers a dichotomic appearance—as if someone sliced into the matte black gradient of the fixture to reveal the gorgeous chrome core.

Circle 30 on inquiry card



Decorative hardware reflects sophisticated, distinct style

TOP KNOBS introduces Kent and Barrow, the final two series in its Grace Collection of knobs, pulls and appliance pulls. In line with Grace's aesthetic, the design inspiration for both series was drawn from their namesake neighborhoods in New York City. The regal details in the Kent Series rounded knobs and bar pulls are reminiscent of the posh Upper East Side neighborhood of Kent; the influence of Barrow Street can be found in the refined elegance of the Barrow Series.

Circle 31 on inquiry card



Integrated drain brings high-end look, quality to showers

The ShowerLine PVC linear drain from **QUICKDRAIN USA** offers a cutting-edge look and sleek design for projects with tight budgets. The integrated PVC drain—combined with pre-sloped shower panels and waterproofing accessories—represents a total shower solution for promoting effective and efficient drainage. The ADA-compliant and UPC-approved drain cuts installation time, provides cost savings, and minimizes impact on clients. Seven separate stainless steel drain covers (available in brushed and polished finishes) complement the economical yet stylish series.

Circle 32 on inquiry card