PERSON OF THE YEAR

Donald "Don" Maloney, president of Beaumont, Texas-based Caborn Supply Co., recently celebrated his 50th anniversary at his family-owned and operated wholesale distribution company. During his time in the industry, he has served as a mentor, inspired countless, and volunteered his time and talent to innovate and make positive changes. We celebrate him as The Wholesaler's 2019 Person of The Year. Read how this change-maker has left a legacy. The story starts on page 40.

HARDI Launches HARDI Hub

Heating, Air-conditioning & Refrigeration Distributors International (HARDI) has launched HARDI Hub, a new interactive video portal for educational and HVACR industry content.

HARDI Hub features eight channels that highlight themes individuals in the HVACR industry utilize for successful business operations. Each channel features educational videos that allow the viewer to learn something new or to get an update about something that affects their business.

The videos on the portal fall into one of three categories, including Conference All Year Long, Thought Leadership, and original HARDI Content. Conference All Year Long features full-length sessions from HARDI's conferences, allowing those who could not attend to be a part of the action, or for attendees to revisit a session they enjoyed. Thought Leadership videos invite industry experts, who specialize in specific topics, to provide quick pieces of knowledge in an interview, webinar, or lecture format. Original HARDI Content turns valued HARDI reports and data into shorter, digestible videos like "TRENDS in 2 Minutes," featuring Benchmarking Analyst Brian Loftus.

Videos are organized into eight different channels, including HVAC Employment, HVAC Government Affairs, HVAC Market Intelligence, HVAC Marketing, HVAC Networking (Continued on page 4).
Kitchen & Bath Chronicles

Design trends tell a story of industry achievements and ambitions.

Explore the latest chapter of trends in kitchen and bath design. Every style tells a fascinating story of creativity and innovation. Trends unfold like the pages of a book. By perusing the design trends of today, you can discern what is important to you—the priorities, lifestyles, and technologies.

Today’s trends are a story about our industry’s interest in developing new finishes and transforming common materials. Trends we’ve discovered include celebrating traditional skills and classic styles while also developing fresh ideas and advanced systems. We love the trend of designing for both looks and longevity—-it’s a methodology that benefits our industry and serves our customers well. Scroll along with us to see the latest exciting trend discoveries.

A Crush of Color
We love the 3D effect of a new trio of tints from Cast Concrete and find their sculptural-looking surfaces irresistible to the touch. With a cool retro vibe and an impressive palate of 28 colors ranging from pastel to saturated, these sinks push the design boundaries of contemporary bathroom fixtures. The patterned basins are notable for their highly defined surfaces with dramatic shadows. Chosen from the soft horizontal waves of the basins, the clean vertical lines of the Luna basin, or the bold diagonal pleats of the Otto basin. All Cast Concrete sinks are manufactured using the highest-quality materials and meticulous craftsmanship, resulting in exceptional strength, durability, and lustrous finishes.

Metabolic Times
No more mundane kitchen fixtures. Rvivo introduces a trio of colorful metallic finishes for its new modern farmhouse sink. The Terra Cotta is constructed in your choice of pink, red, or orange. The Terra collection is in partnership with current metal design trends that celebrate metal-inspired looks. Options include a stunning brass-toned finish in matte gold, a sliver Tungsten matte finish or a sophisticated gunmetal matte. Go bold and mix metal finishes in the kitchen or create a cohesive look by matching existing fixtures and hardware.

For more information about these luxurious brands, visit their respective websites:

Aguilas Iron: www.aguilasironhardware.com
Isenberg Bath Co.: www.isenbergfaucets.com
Cast Concrete Basin: www.castconcretebasins.com
Lчув: www.luvzink.com
MTI Baths: www.mtitubs.com
Ruvati USA: www.ruvati.com

Unlike traditional stone tubs that can weigh more than 2000 pounds, the Verta is lightweight at just 800 pounds. It can rest atop a pedestal as a functional piece of art or be dressed up with an interior decor feature. The Venta is equipped with an advanced, all-in-one faucet set with a hand-held shower, a body jet, and a head shower, all in a lovely new brushed satin finish. What makes this shower panel stand out from the rest is the ground-breaking technology of the cippea’s newly developed pressure-balanced and thermostatically controlled valve. The industry-first design of their valve system will maintain water temperature with precision, even when the shower and sprayers are used simultaneously. This allows the user to quickly and comfortably control water temperature, volume, and pressure.

The SP-SS-03 features a stainless-steel panel with solid brass body parts, jets, hand spray, and holders, and the Touch-Clean® soft rubber. The sleek look of the system and the remarkable experience it delivers makes the cippea’s Thermostat shower valve a must-have addition to any spa-inspired bathroom.

The design trend story never really ends. There’s always the "next big thing" or a new twist to get excited about. The examples shared here are just a sampling of the intriguing products our industry leaders are developing. We look forward to the next chapter of the story and discovering what trend predictions will be revealed. 

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Cast Concrete Basin: www.castconcretebasins.com
Lчув: www.luvzink.com
MTI Baths: www.mtitubs.com
Ruvati USA: www.ruvati.com