

# WHOLESALE

the

NEWS OF PLUMBING, HEATING, COOLING AND INDUSTRIAL PVF

PHCP PROS

## PARTNERSHIP FOR SUCCESS



Photo: iStockphoto.com / vernonwiley

Originally formed for collective purchasing power, buying groups have evolved into powerful networking communities. Providing tools and guidance to summit challenges and opportunities, we explore the nuances of each and how they help members in times of crisis and opportunity. Story starts on page 52.

## Consumers Pipe & Supply Co. Becomes 100% Employee-Owned

**CONSUMERS PIPE & SUPPLY CO.** has completed a transaction to become 100% employee-owned through its newly created Employee Stock Ownership Plan (ESOP). The company was founded in Commerce, California, and is a value-added distributor of all types of pipe, fittings, valves, actuation, and steam specialties. Current cooperate offices are in Fontana, California. Since its inception, Consumers Pipe & Supply has been owned and managed by the Abeling family. After 56 years of significant expansion



and growth, the Abeling family has transitioned 100% of the Consumer Pipe & Supply's total ownership to all the employees of the company through a qualified retirement plan known as ESOP. All eligible employees will be granted shares of Consumer Pipe & Supply stock each year, at no cost, allowing them to earn ownership over time through their service to the company and accumulate tax-deferred retirement wealth. Consumers Pipe & Supply Co. joins a group of elite 100% employee-owned companies

across the United States of America.

According to Michael Abeling, president and CEO, "Each employee of Consumers Pipe & Supply Co. is a trusted team member. We want our employees to feel that they 'own and operate' their own business which fosters tremendous pride resulting from owning a stake in the company. We also want our hard-working and loyal employees to benefit beyond their wages alone if they continue to help grow their company. Together we strive to be more efficient, safe and responsive to our customers' needs."

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## New Year Unveils Global Looks for Kitchen and Bath Design

Consumers and designers seize on fresh inspiration to create beautiful yet functional living spaces.

**WITH A NEW YEAR NOW UNDERWAY,** 2022 is off to a promising start with a host of progressive kitchen and bath design choices from top brands around the world. From gorgeous faucets and finishes to stylish silhouettes and custom details, the list of intriguing ideas continues to grow as consumers and designers seize on fresh inspiration to create beautiful yet functional living spaces.

The new year brings with it a renewed interest and energy for novel design ideas and improvement projects. Let's take a closer look at some of our industry's most innovative global brands that are leading the way into 2022.

### A New Twist on the '20s

The glamour of the Roaring '20s continues to fascinate, and now Gessi has captured that infectious spirit and reimagined it for modern times. As a global brand with Italian roots, its new Venti20 Collection pairs an eclectic industrial vibe with elegant lines for a stunning series of bathroom fixtures. The craftsmanship is meticulous with detailed handles, fluted bodies and reflective cuts, all balanced by soft curves and inviting textures.

Venti20 includes an impressive

inventory of configurations, from mixers for basins, baths and showers to freestanding tubs, bidets, towel rails and soap holders. Every element is thoughtfully designed to be beautiful from every angle and is offered in a selection of finishes, from traditional favorites to contemporary styles like brushed black metal and chrome.

### Totally Totem

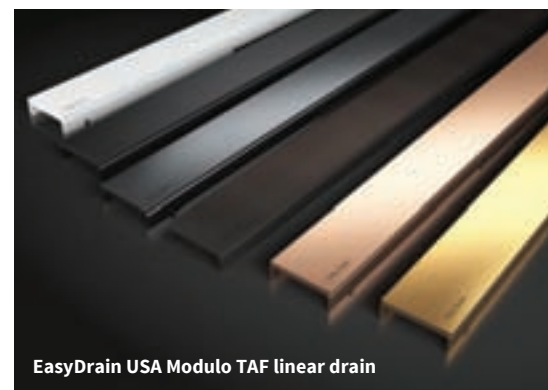
Here is a new take on the classic pedestal sink by European brand Acquabella. Its Venet totem sink reinterprets traditional design into a sleek cylindrical silhouette that captures the essence of minimalist purity. With a dramatic sculptural profile, the Venet features a round basin with sloping sides and a sculpted base that widens near the bottom. Its compact 15-inch x 17-inch x 34-inch dimensions make the Venet a smart choice for smaller bathrooms and powder rooms, and it works equally well-installed in pairs in a luxurious master bath.

Venet totem sinks are crafted from Acquabella's signature Dolotek material, an incredibly durable mineral composite that is smooth to the touch with an easy-to-clean antibacterial surface.

### Distinctive Dutch Design

EasyDrain USA adds new interest to its popular Modulo TAF linear shower drains with a selection of six special finishes for the grate plate. The Modulo series is known for the seamless way it blends into shower floors, hiding drain lines so perfectly as to be nearly invisible. Now the brand is offering an opportunity to add a touch of pizzazz with stylish finish options for the grate plate that include matte white and black along with metallic looks such as brushed gold and brushed oiled bronze.

Modulo was created especially for natural stone and marble shower floors with a frameless design that accommodates incremental on-site adjustments for precision installation. Developed with a combination of



EasyDrain USA Modulo TAF linear drain



BY LINDA JENNINGS  
Kitchen & Bath specialist

German engineering and Dutch design, EasyDrain products feature innovative TAF technology and a signature water protection system for a watertight fit and effective water removal, all backed by a 10-year warranty.

### Italian Alfresco Kitchen

Why cook inside when the outdoors is so much more appealing? Officine Gullo brings full functionality to outdoor kitchens, making it a true pleasure to prepare meals from dawn to dusk while enjoying fresh air and open spaces. This renowned Italian brand brings the same technology and versatility to its outdoor kitchen line as is offered with its professional indoor kitchens.

Modular appliances can be freely positioned to create distinct areas for cooking, meal prep and cleanup. Options include pizza ovens, wine coolers, warming drawers, ice-makers, beer dispensers and much more. Create a custom kitchen that will become the epicenter of



Venti20 Collection high sink mixer from Gessi North America



Acquabella Venet Totem sink



Officine Gullo outdoor kitchen



HamatUSA  
Rendezvous Collection

alfresco entertaining, from breakfast coffee and casual luncheons to poolside cocktails and dinner parties under the stars. Designs are fully customizable, even down to colors and metallic finishes.

## CREATE A CUSTOM KITCHEN THAT WILL BECOME THE EPICENTER OF ALFRESCO ENTERTAINING.

### Turkish Treasures

With multiple state-of-the-art manufacturing facilities in Israel and a large production plant in Turkey, HamatUSA is a rapidly growing global leader when it comes to beautiful kitchen sinks and faucets. It understands that the kitchen is the focal point of the home — where people come together to prepare and share meals and memories. The company has launched its Rendezvous Collection of workstation sinks that are designed to handle the busiest home kitchens with ease.

Unlike others on the market, Rendezvous sinks are handmade with tight 10-millimeter radius corners for easy cleaning and modern style. Each sink is fully undercoated, outfitted with sound-deadening pads, and then fully wrapped with padding that prevents condensation and optimizes noise reduction.

Built-in ledges accommodate helpful accessories such as a colander for rinsing produce and pasta, a drying mat sized to accommodate large pots, and a rubberwood cutting board for prep work. Crafted from T-304 stainless steel, Rendezvous sinks are available in three sizes

up to 45 inches and are backed by a limited lifetime warranty.

### Dark Drama

Black is a timeless look, always elegant and stylish. Hardware Renaissance opens new options for lovers of dark finishes with its new Obsidian patina now offered on its bronze hardware collections. This rich, dramatic matte is a true “living finish” that will age gracefully over time, with each piece developing its own unique characteristics. Black hardware is often in high demand as designers appreciate its dual nature of adding impact while creating a neutral design space.

Hardware Renaissance takes pride in the craftsmanship of its authentic hand-forged iron and modern bronze hardware, all notable for custom detailing, inlays and patinas. They are the antithesis of mass production, instead carefully fashioning every knob, pull and lever by hand according to customer orders. Drawing inspiration from cultures around the world for its designs, Hardware Renaissance creates its sustainable masterpieces in New Mexico, relying



Obsidian patina from Hardware Renaissance



Barber Wilsons & Co. Regent China lever

on the skills of master blacksmiths and talented Indian artisans.

### English Luxury

No time travel is required to infuse vintage charm into the kitchen or bathroom — only this authentically reproduced Regent China lever faucet by Barber Wilsons & Co. Fashioned in 1890’s style, this period piece incorporates the classic bridge tap, a plumbing innovation of its time which allowed hot and cold water to flow from a two-hole mount into a single stream.

## EQUAL EMPHASIS IS ALSO GIVEN TO CLASSIC LOOKS AND LINES THAT WILL HAVE A SIGNIFICANT STYLE IMPACT AND ADD LASTING VALUE.

The wall-mounted Regent faucet features beautiful china levers with printed indices and a compact, curved spout. An elegant choice for the kitchen or bath, it is offered in a lovely selection of finishes, including weathered bronze, polished copper and satin nickel. Over time, their living finishes will develop warm patinas to further enhance their vintage look.

Barber Wilsons was established in London in 1905 and has built a sterling reputation for more than 100 years as a purveyor of the finest in luxury bathroom and kitchen fixtures, all known for their spectacular craftsmanship and hand-polished finishes. The company is the oldest independent, family-owned manufacturer of its kind in the United Kingdom. Its taps, showers and bathroom products have been included in prestigious projects

and residences around the world, including the RMS Queen Mary liner and the royal households.

Inspired designs from leading brands around the world combine to offer today’s designers and homeowners amazing options to create living spaces to suit their own personal styles. The advent of a new year is an excellent time to take on new projects and design challenges.

The ideas and products shared here make it clear that quality is of the highest importance. Equal emphasis is also given to classic looks and lines that will have a significant style impact and add lasting value. We look forward to the year ahead and the discovery of more exciting products and brands to inspire future designs. ♦

**For more information about these brands and their products, visit their websites at:**

- Aquabella  
[www.acquabella.us](http://www.acquabella.us)
- Barber Wilsons & Co.  
[www.barberwilsons.com](http://www.barberwilsons.com)
- Easy Sanitary Solutions  
[www.easydrainusa.com](http://www.easydrainusa.com)
- Gessi North America  
[www.gessi.com](http://www.gessi.com)
- Officine Gullo  
[www.officinegullo.com](http://www.officinegullo.com)
- HamatUSA  
[www.hamatusa.com](http://www.hamatusa.com)
- Hardware Renaissance  
[www.hardwarerenaissance.com](http://www.hardwarerenaissance.com)

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