

western hotelier

YOUR HOTEL MANAGEMENT MAGAZINE

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BRAND CULTURE

THE BENEFITS OF FRANCHISING
UNDERSTANDING THE MODEL TO SUCCESS

+ TECH JUST LIKE HOME • PEST CONTROL • POS & PMS SYSTEMS

NEW products



New Commission-Free Online Ordering Platform Doubles as Brand Builder for Hospitality

In a move that will level the playing field for Canada's underserved and densely populated SME foodservice and hospitality industry to compete and thrive against big box brands, Taliup Payment Solutions – the payment technology company focused on cost-effective payment software for small and medium Canadian enterprises – has launched a



feature-rich commission-free online ordering platform for restaurants, bars, cafes and hotels to maintain and grow their own independent brands.

Taliup Express is the POS solution focused exclusively on foodservice and hospitality businesses looking for an affordable and competitive option to hefty

commission third-party apps. This topline customized self-branding platform and merchant-centric mobile app (iOS and Android) redefines SME online presence and maximizes customer engagement.

Taliup Payment Solutions and Taliup Express are owned by parent company Unity Payments, a veteran in the payment processing industry with more than a decade of experience and a roster of nearly 10,000 SME clients across Canada in the local independent foodservice, hospitality and retail category.



Smooth as Velvet, Strong as Stone

With its smooth-as-velvet surface and beautiful milky white matte finish, it is no surprise that the new DoloMatte material from MTI Baths has quickly become very popular. So popular, in fact, that the company has opted to expand their initial offering to now encompass most tubs in their Designer Collection, including drop-ins, undermounts and Sculpted Finish tubs.

DoloMatte is a luxurious addition to any bathroom with its distinctive snowy color, incredible tactile surface and on-trend matte finish that creates a pristine space that feels fresh, elegant and oh-so-calming.



Representing the latest in solid-surface technology, DoloMatte was introduced in mid-2021 with availability limited to freestanding tubs and low-profile shower bases. The resulting high demand made it clear that DoloMatte was a tremendous success. The thermoformed material is unique in its moldability and preparation process, which includes hand-finishing to create that impressive velvety texture.

DoloMatte is crafted from a thick, American-made slab of solid-surface specialty polymers blended with ground minerals. The result is an easy-to-clean non-porous surface that is highly resistant to impact, scratches, stains, mould, mildew, and UV damage.

For more information: mtibaths.com

VANCOUVER-MADE AI-DRIVEN THERMOSTAT

Energex Inc. has released its latest version of the Dream Hotel Thermostat. The Dream Ultra is fully AI-driven to optimize comfort and energy performance and connects with wired and wireless sensors to manage occupancy through simple Wi-Fi network.

The Dream Thermostat features a dramatically bold gold bronze bezel over a chocolate black case.

For more information: www.energexinc.com

