

Qualified Remodeler

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June 2022

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Video

Profitability Alert in 2022

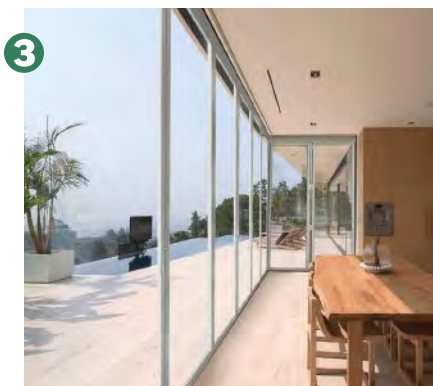


A recent survey showed that only 41 percent of industry companies made a pre-tax profit of 3 percent or less in 2021 (excluding salary and expenses). What changes are needed to earn the net profit to which you are entitled? Presented by Dave Yoho, D.S. Berenson and Brad Yoho—and moderated by QR's Patrick O'Toole—this webinar can help home improvement owners mitigate tax law changes and the impact of inflation, as well as supply and labor challenges. Visit qualifiedremodeler.com/webinar-profitability-alert-in-2022.

Most Popular Products

These products had the most views in recent weeks. To learn more, go to QualifiedRemodeler.com and search the product or company name.

- 1 Sub-flooring adhesive provides strength from [LP BUILDING SOLUTIONS](https://lpbuilding.com) | lpcorp.com
- 2 Faucet brightens kitchen with colorful hues from [ISENBERG](https://isenbergfaucets.com) | isenbergfaucets.com
- 3 Bi-fold door system boosts energy efficiency from [ALL WEATHER](https://allweatheraa.com) | allweatheraa.com



QR on Social Media

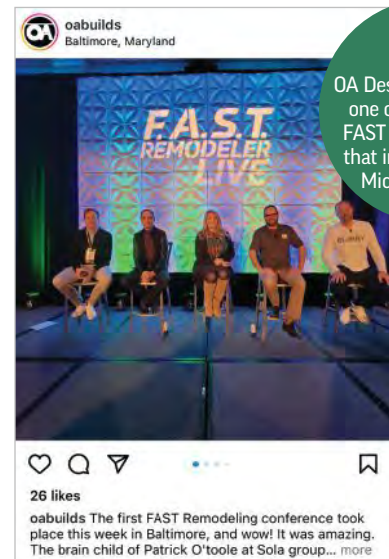
We love connecting with remodelers and home improvement pros, so come find and engage with us across our various social media channels!



Jimmy McKinney of J&R Construction Services speaks at our recent FAST Remodeler Live conference.



Leap tweets about its owner/CEO Patrick Fingles being a keynote speaker the first day of FAST Remodeler Live.



OA Design-Build shares one of our panels at FAST Remodeler Live that included its own Michael Anschel.



Top Picks by Remodelers

A year's worth of coverage is compiled into the 100 products most accessed by you, our readers.

by QR Staff

TREND information is frequently based on feel. Drawing on experience and gathering the best available data, an expert or group of experts uses intuition to render an opinion. This list of 100 products is the opposite of a gut check; it is based solely on numbers.

Using tabulations from Google Analytics' tallies of website traffic on QualifiedRemodeler.com, the editors of this magazine are able to determine with a great degree of precision the number of pageviews each product generated over the past year. And while no one is drawing on experience or expertise to generate this annual list, certain trends emerge.

During a period of time when remodelers have been managing very strong demand for services, product shortages have presented big challenges. To meet this demand, many suppliers in 2021 focused their product offerings on the most popular styles and finishes. Variety, to some

degree, went out the window. Look carefully at the 2022 Remodelers Choice 100, and you will see many new products and companies whose offerings rose to the top based in many cases on their uniqueness. They offer variety in a market being pushed to standard features, colors, shapes and sizes.

While the Remodelers Choice 100 is based on your interest level in products as expressed through website pageviews, it is not presented in rank order. They are alphabetized based on the name of their manufacturer or supplier. We do this to control for factors like the amount of time a product has been posted on the site.

Congratulations to all the companies who broke through with new products in 2021 to generate a high level of engagement with remodelers. Remodelers, please use this as a resource to find solutions you may have missed last year. They have been vetted by your peers. **QR**



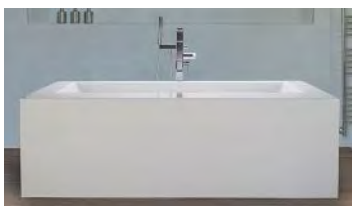
Undermount sink link

MR DIRECT unveils SinkLink, an innovative installation piece that conjoins an undermount sink and laminate countertop in a flushed finish.

Constructed from thick durable plastic, SinkLink is available in white, gray and black to match any decor. It also comes in different sizes, making it compatible with a wide range of MR Direct stainless steel and porcelain undermount sinks. mrdirectint.com

Sculpted finish tubs

MTI BATHS brings the beauty of simplicity to the bathroom with its new Metro Sculpted Finish tubs. The freestanding design captures the elegance of minimalist design with crisp, rectangular lines and a soothing absence of ornamentation. It complements both traditional and modern décor to create a lasting style statement of refinement and luxury. mtibaths.com



Efficient gas furnace

NAPOLEON makes highly efficient gas furnaces that keep homeowners comfortable and include a unique, virus-killing UV-C sanitation system called HOMESHIELD. HOMESHIELD produces the UV-C "killer effect" safely inside the furnace, sterilizing air inside and stopping the spread of

harmful viruses, molds, bacteria, parasites and allergens. And it works silently 24 hours a day. napoleon.com

Flexible gas fireplace

NAPOLEON unveils the Altitude X Series, changing the look and functionality of a gas fireplace. Flexible installation of any unit is possible because of the enclosure height of the appliance, complemented by a spacious TV recess—a frame with combustibles that allows for a plywood backer to be installed for a TV mount. An adjustable finishing flange is available. napoleon.com



Floating vanities

NATIVE TRAILS adds the Chardonnay and Cabernet Floating Vanities to its Vitner's Series. Built by American artisans, the two new bathroom centerpieces reuse wine-making materials from the heart of California's wine country. Both vanities are made from straight, flat wine-stained oaking staves that were used to flavor the wine during the aging process.

nativetrailshome.com



Tankless water heater

NAVIEEN expands its NPN non-condensing tankless water heater lineup with a 120,000 BTU/h model. The NPN-120E is the fourth model introduction to the NPN-E (exterior) series, and just like the other three models in the series (NPN-160E, NPN-180E and NPN-199E), the new size comes in separate natural gas and liquid propane configurations for outdoor-only operation. navieninc.com

Ceramic wall tile

NEMO TILE + STONE unveils GLOW, an iridescent, white body ceramic wall tile finished in chic pastel shades: Rain (light blue), Blush (light pink), Vanilla (white) and Snow (white). The color offerings all include a unique and eye-catching hologram option containing the perfect mixture of each shade. The effect mimics a rainbow mirage, providing an enticing surfacing option. nemotile.com



Outdoor lighting

OELO LED Outdoor Changing Lights, practically invisible by day, blend in with the building's fascia for a seamless look, while these color-changing lights are expressive by night thanks to Oelo's customizable color app.

The lights only need to be installed. For mood or task patio lighting, the white patio lights can illuminate a space. oelo.com

Realistic fireplace

ORTAL rolls out its latest innovation for luxury fireplaces, the Wilderness Collection with Firelog Technology, which delivers a lifelike log-and-flame experience without the mess or the lingering smell of wood fire. The real-fire appearance is achieved by allowing gas to flow directly within the log media, resulting in a taller, more realistic flame. ortalheat.com



Boosted ventilator

PANASONIC debuts its next-generation Intelli-Balance 100 Energy Recovery Ventilator (ERV) with an occupant-controlled Boost function. With the flip of a switch, Boost increases the fan speed to the highest setting, increasing airflow on demand. It

is ideal when large gatherings in the home require greater ventilation. napanasonic.com



Gray hardware finish

VIAGGIO HARDWARE presents its newest finish option that meets the trend toward the color gray. Titanium Gray is a unique choice for door hardware and a simple way to add elegant style to a room. Its warm undertones and

effortless blending of gray and bronze make the overall look unique. Titanium Gray is ideal for those who cannot decide between satin brass and matte black. viaggiohardware.com

Glass railing system

VIEWRAIL presents the Vedera glass railing system for use with FLIGHT floating stairways. The Vedera system utilizes the company's tempered, low-iron Starphire glass and a unique hidden fastener to create an unexpected marriage of glass and wood. Eliminating all extraneous elements and completely hiding the fasteners helps produce an uncluttered stairway. viewrail.com



Microwave ovens

VINOTEMP augments its appliance line, Brama by Vinotemp, with two microwave ovens. Both the over-the-range option and the built-in or countertop

option offer modern design aesthetic, navigable interfaces and a variety of cooking options including a smart, Sensor Cook function. The Brama Over the Range Microwave uses surface lighting along with a two-speed exhaust fan. vinotemp.com

Home thermostat

WARMUP presents the Warmup 6iE, the first thermostat with a smartphone screen. The device, paired with the MyHeating app, works seamlessly to heat a home based on the owner's schedule and local forecast for energy savings up to \$500 a year. Advanced technology built into the 6iE and MyHeating app find the most efficient heat settings for a home without constant monitoring. warmup.com



Pull-down sprayer

WATERSTONE creates contemporary, traditional, modern and industrial Positive Lock Pulldown (PLP) Faucets to add quality and functionality to the kitchen. The standard-, extended- or prep-size

reach sprayer can be used to reach each corner of the sink before sliding back up to lock into place. The PLP design holds the ergonomic handle in place and prevents sag when not in use. waterstoneco.com



Sliding patio door

WEATHER SHIELD provides performance and operation with narrow profiles and large expanses of glass in the Contemporary Collection NEXT GEN Sliding Patio Door. It features a multi-point locking system in which hardware encompasses the perimeter of the operating panel

and locks it securely against the frame on all sides. Precision-bearing rollers offer one-finger panel operation. weathershield.com

Extension ladder

WERNER launches the GlideSafe Extension Ladder, a breakthrough innovation with a lift-assist technology that helps the end-user comfortably raise and lower the ladder's fly section. It is the only ladder on the market with Werner's patent-pending technology, which provides up to 50 percent assistance to raise the ladder in addition to speed-controlled lowering. wernerco.com



Roof underlayment

WESTLAKE ROYAL ROOFING introduces Acrilay roofing underlayment, a product combining SBS modified asphalt with a proprietary acrylic adhesive. A single-layer system, the underlayment offers

improved adhesion performance compared to options that incorporate asphalt-based adhesives. Acrilay roofing underlayment also provides protection from weather stressors. westlakeroyalroofing.com

Laminate designs

WILSONART debuts its High Pressure Laminate (HPL) Stone Collection, designed to offer surfaces that seamlessly enhance all types of environments and create comfortable and inviting spaces as well. The line of new HPL designs delivers affordable luxury with a new, textured finish and 16 designs all reminiscent of various natural stone surfaces. wilsonart.com



Magnetic door

ZIPWALL presents its most versatile door kit, the ZipDoor Magnetic Door, which can be used for sealing a doorway or creating a self-closing entry in a plastic barrier. It is quick and easy to set up with ZipWall double-sided tape specially designed not to damage the doorframe. Powerful magnets ensure the door maintains a

tight seal while also providing easy access. zipwall.com