

# WHOLESALE the PLUMBER

NEWS OF PLUMBING, HEATING, COOLING AND INDUSTRIAL PVE

**PHCP** PROS



**SHOWROOM OF  
THE YEAR:  
FLOW BATH +  
KITCHEN  
DESIGN STUDIO**

## New Trends and Inspirations from KBIS

Dramatic color and wellness products headlined the show.



**BY LINDA JENNINGS**  
Kitchen & bath specialist

**THE KITCHEN & BATH INDUSTRY SHOW (KBIS)**, held recently in Las Vegas, welcomed an enthusiastic crowd of industry professionals excited to learn about the latest products and trends in kitchen and bath design. KBIS, sponsored by the National Kitchen & Bath Association, was one of five shows folded into Design & Construction Week, which also included the International Builders Show (IBS).

The combined five trade shows gave attendees an amazing opportunity to visit five industry trade events with only one badge. Total attendance was nearly 70,000 at IBS and 40,000 at KBIS, with more than 1,800 exhibitors showcasing the latest housing products stretched across almost 1 million net square feet of exhibit space.

Highlights from the brands exhibiting included wellness products, personalized options, new finishes and, above all — color! Here are a few standouts:

### Orange Sensation

Cartisan Design's colorful display included its new Sebastian and Barcelona vanities. The Sebastian has a beautiful shape and stunning red-amber color, in contrast with its dark walnut wooden legs. This outstanding design sets it apart from other vanities — modern and artistic. Two drawers provide comfortable storage space. Pure white countertops with white vessel sinks

bring a sense of freshness and cleanliness to the entire bath space.

Also on display was the newest model Barcelona. This vanity brings elegance, texture and clean lines to your client's bathing space. Barcelona features two sturdy undermount-style sinks, as well as ample storage space for all bath necessities. Both are made from multilayered engineering wood for durability.

### Haute Couture for the Bath

Acquabella's exciting lineup of new collections in Vegas included a crowd favorite: Dejen, a wall-mounted bathtub that conveys the elegance and luxury of a freestanding bathtub while making the most of bathroom space. Measuring 67 inches x 23 inches x 34 inches, Dejen exudes modern appeal with sharp lines and rounded finishes.

It is crafted from Acquabella's signature Dolotek material, a superior mineral composite, resulting in a flawless, silky, smooth-to-the-touch finish. Dolotek offers the added benefit of providing an antibacterial surface that is easy to clean, amazingly durable and resistant to UV rays and thermal shock.

The Dejen tub is offered in a standard snow-white finish and includes options for a striking dual-tone look with pairings in brown, light grey, dark grey and black.



### Dramatic Kitchen Sink

Ruvati brought glamour to the show with its bold new line of kitchen workstation sinks. The Giana series brings colored stainless steel to Ruvati's popular workstation sinks. Available in various sizes and top-mount and undermount configurations, Giana sinks deliver a fabulously functional way of adding color to the kitchen.

The new sinks are offered in an elegant matte gold or bold gunmetal black and come equipped with convenient accessories, including a corresponding color strainer and drain assembly. The Giana is meticulously crafted from 16-gauge premium T-304 stainless steel that will never rust or stain.



Ruvati's Giana Workstation kitchen sink

### Beachy Blue Hues

Native Trails adds to its beautiful Murano Collection of glass sinks with the Roma series. A distinguished half-globe bowl with a ribbed exterior, Roma will be offered in two new design styles: Marina, where ribbons of blue and white hug each curve; and Seaspray, with translucent white swirls on a clear basin, creating a stunning light effect.

Each glass vessel sink is expertly formed by Italian glassmakers with traditions dating back to the 13th century and given its own personality as an irreplaceable work of functional art. The molten glass is molded and spun while color is added and then hand shaped to sculpt each unique, inherently sustainable vessel sink.



Roma in Marina by Native Trails

### Shower Spray Precision

A new acquisition to the Brondell family, Nebia introduced the Corre four-function hand shower at the show, featuring a patented nozzle technology engineered to offer excellent water conservation. Using 50 percent less water as compared to standard 2.5 gallons/minute showerhead sprayers, the atomizing nozzles produce millions of precise water droplets for optimal warmth, rinsing and body coverage.

Toggle easily between the four different modes, from soft showerhead spray to high-pressure spray, and enjoy a shower that's always tailored to your

needs. It is offered in oil-rubbed bronze, brushed gold or a matte black option. Installation takes only a few minutes, and it includes a 72-inch hose and magnetic mounting for a secure hold and easy release.

### Coordinating Large-Format Pulls

The clean look of cabinet-faced appliances was a popular trend we saw throughout KBIS this year, making coordinating oversized pulls a must-have hardware option. Designed to coordinate with Emtek's Select cabinet pulls, edge pulls and cabinet knobs, the new Select appliance pulls give clients the



Nebia Corre four-function shower at Brondell



Emtek's Select cabinet pulls at MyKnobs.com

styles and customizations they love in a larger format.

Choose between a smooth or knurled bar design in four sizes and pair it with Emtek's appliance pull stems in any mix of seven beautiful finishes. Now available through MyKnobs.com.

The combined shows guaranteed a big crowd and were an ideal platform to look into future design and building trends. Las Vegas did not disappoint as attendees received an inside view of products and technologies that we are sure will make their way into home applications and consumer showrooms across the country. 🍷

#### To learn more, visit these websites:

- Acquabella  
[www.acquabella.us](http://www.acquabella.us)
- Brondell  
[www.brondell.com](http://www.brondell.com)
- Cartison Design  
[www.kartonrepublic.com](http://www.kartonrepublic.com)
- My Knobs (Emtek)  
[www.myknobs.com](http://www.myknobs.com)
- Native Trails  
[www.nativetrails.com](http://www.nativetrails.com)
- Ruvati  
[www.ruvati.com](http://www.ruvati.com)

**LINDA JENNINGS** is president of Jennings & Co., a public relations agency specializing in the decorative plumbing and luxury hardware industry. For more than 25 years, she has worked with significant editors and journalists in the consumer home market, identifying trends and providing newsworthy products. Jennings can be reached at [linda@jenningsandcompany.com](mailto:linda@jenningsandcompany.com).

## PRODUCTS



### OS&B Total 1 Bath Wastes

OS&B launches its new Total 1 line of Bath Wastes. Available in ABS and PVC models, with multiple kit types and closure mechanisms — Total 1 includes both offset and direct drain bath waste configurations in one bag — with no wasted parts! Contractors — No need to keep both offset AND direct drain bath waste kits in your truck. Wholesalers — Reduce your inventory costs AND maximize your shelf space. [www.osbplumbing.com](http://www.osbplumbing.com)



### General Pipe Cleaners Flexi-Rooter Shaft Machine

General Pipe Cleaners redefines high-speed, flexible shaft technology with the Flexi-Rooter, the next-generation flexible shaft drain cleaning machine. The company has added an integral, variable-speed motor with foot pedal control and a stronger, stiffer shaft. General's unique ClogChopper cutters are combined with carbide-tipped chain cutters for a formidable combination, capable of boring through tough stoppages and scale, shredding obstructions, and scouring pipe walls clean. [www.drainbrain.com/flexi-rooter](http://www.drainbrain.com/flexi-rooter)