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# WHOLESALE<sup>the</sup>SALE

NEWS OF PLUMBING, HEATING, COOLING AND INDUSTRIAL PVF

**PHCP** PROS

# 52<sup>ND</sup> ANNUAL WHOLESALING

# 100



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## Elevate Your Design Space

Create a luxurious look with statement pieces that bring the 'Wow!' factor.



**BY LINDA JENNINGS**  
Kitchen & bath specialist

**EVERY MONTH**, we have the fun of searching through an amazing selection of new designs from the plumbing market. Our discoveries include beautiful tubs with relaxing therapy options, stunning sinks in a rainbow of fresh colors, and intricately detailed hardware inspired by eras long past.

These and other must-have products remind us of the value of simple but distinctive pieces that are well-crafted. We love how they enhance a room without overpowering it, often adding new colors, textures and finishes that enliven established decors. Here are a few selections that caught our eye this month for luxury products for kitchen and bath design.

### Soothed By Symmetry

BainUltra brings new light to the luxury bathing experience with the latest addition to its extraordinary Libra Collection of freestanding tubs — the Libra Aurora. The Aurora tub features symmetrical curves with softly sloped interior walls. BainUltra offers the Aurora in two configurations with a full menu of therapy options: a luxurious soaker tub or the

Thermomasseur version, providing hydro-therapy massage.

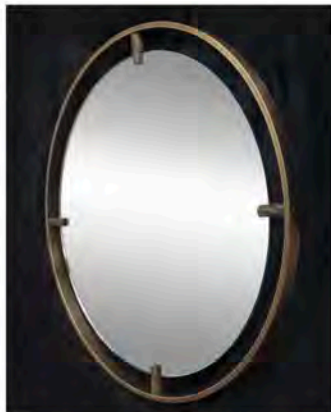
Customers can personalize their tubs by selecting additional options such as Illuzio chromatherapy with soothing colored lights for an elevated sensory experience, and the WarmTouchShell system with heating zones placed inside the bath's inner shell. Each tub is meticulously crafted from the brand's 100-percent pure acrylic, creating a nonporous surface that is extremely durable, resistant to stains and scratches, and easy to clean and maintain.

The Aurora tub is available in a beautiful glossy white finish, a dramatic black and white combination, or in the brand's sumptuous UltraVelour matte finish.

### The Best of British Design

The new Portsmouth Mirror from The Sterlingham Co. really is a showstopper. Customers may find it difficult to choose between the ornate version with fluted-pin detailing or the simple beauty of the plain round pins. Both are crafted in England from a hand-formed brass frame that encases a premium quality 6mm flat glass mirror.

The frame is joined using traditional soldering techniques. All components are then polished by hand before assembly and undergo a scrupulous inspection before and after electroplating in the customer's choice of finish. The mirrors are offered in 16 different finish options, including gunmetal, brushed brass, pol-



Portsmouth Mirror by Sterlingham Company Ltd.

ished nickel and matte black. A bracket for concealed mounting is supplied for a seamless finished look after installation.

The Portsmouth Mirror is a defining style element in any room, from the bedroom or bathroom to the living room or hallway.

### Sensational New Options for Shower Bases

With an array of styles, sizes, textures and colors to choose from, MTI Baths' Cosmopolitan shower base offers an impressive level of flexibility and is a smart choice for any bathroom remodel or design plan. Its sleek aesthetic is enhanced by the absence of unsightly grout lines. The bases are offered in three styles: Lado, an end

drain with a uniquely curved matching end drain cover; Centr, a center drain with a unique cover; and Artesa, a covered trough end drain.

Cosmopolitan shower bases are available with two organic textures and four color options. They feature low-profile designs with multiple thresholds for the ultimate in accessibility and design flexibility. The bases





are crafted from cast-engineered stone, using MTI's signature mineral composite blend of organic Dolomitic limestone, and then finished by hand.

The final product is a nonporous surface resistant to scratches, stains, mold and mildew, and easy to clean and maintain.

### Translating Moods and Emotion Into Color

Stunning bathroom faucets take center stage in the new ORIGINI collection from Gessi. With its mesmerizing array of colors, shapes and finishes, Gessi has encapsulated a range of moods and emotions into triads of design palettes that help to create a truly personalized space. The faucets are meticulously sculpted into inspired silhouettes and finished with rich glossy hues or beautiful metallics.

Gessi offers seven faucet styles in this collection, including a space-saving wall-mounted design that is a lovely yet practical addition in smaller spaces. The three-hole basin mixer is a stand-out piece with its gracefully arched spout, while the signature basin mixer has a chic industrial vibe with a pipework-inspired design.

Of particular interest is the finish insert that fits neatly inside the knobs and allows an extra indulgence of color and customization.

### A New Grip On the Latest Hardware Looks

Fans of vintage style love the latest interior design trends that are all about period-inspired décor. Nostalgic Warehouse offers several collections that perfectly mirror this look. Its Victorian Collection is beset with elaborate embellishments, while its Egg & Dart Collection is a favorite for its distinctive repeating border and beautiful floral crowns.

The brand's Deco Collection is an eclectic line bringing a modern twist to old Hollywood glam, and the New York Collection offers a clean and sophisticated look with tailored lines. Each piece of hardware from Nostalgic Warehouse is meticulously crafted from solid brass to meet heirloom-quality standards that will last for generations.

Salò Art has introduced a new hand-

crafted hardware design to create a vibrant, modern look. The latest addition to its popular Flowerday Designs brand is the stunning Glass Meld Collection, an artisanal line of colorful glass knobs set into beautifully finished metal bases. Skilled craftsmen fuse the glass through kiln firing with temperatures reaching up to 1,500 F to achieve the line's signature dual-layer designs.

Each knob is unique with variations in patterns and swirls, but all are remarkable hand-crafted works of art certain to elevate their surrounding décor. The glass knobs are offered in seven gorgeous colors, from liquid blue and dramatic marbles in shades of coral, sapphire and turquoise to more subtle options such as forest green, mica black and majestic white.

The finished glass is securely mounted into metal bases finished in matte black, polished nickel, satin brass or white. This fabulous collection is now available on [MyKnobs.com](http://MyKnobs.com).

As we made our design selections this month, we noticed they shared certain characteristics despite coming from different brands. All are made from the highest-quality components and are crafted to exacting standards. They share a devotion to great design regardless of style and are made with longevity in mind.

These are investment pieces that are built to last and bring beauty to their surroundings for years to come. We look forward to continuing our design search in the months ahead. ♡



Gessi ORIGINI wall-mount faucet



Nostalgic Warehouse's vintage-inspired hardware



Glass Meld knobs from Salò Art Design

Learn more about these products by visiting these websites:

- BainUltra, [www.bainultra.com](http://www.bainultra.com)
- Gessi, [www.gessi.com](http://www.gessi.com)
- MTI Baths, [www.mtibaths.com](http://www.mtibaths.com)
- Nostalgic Warehouse, [www.nostalgicwarehouse.com](http://www.nostalgicwarehouse.com)
- Salò Art, [www.myknobs.com](http://www.myknobs.com)
- The Sterlingham Co., [www.sterlingham.co.uk](http://www.sterlingham.co.uk)

LINDA JENNINGS is president of Jennings & Co., a public relations agency specializing in the decorative plumbing and luxury hardware industry. For more than 25 years, she has worked with significant editors and journalists in the consumer home market, identifying trends and providing newsworthy products. Jennings can be reached at [linda@jenningsandcompany.com](mailto:linda@jenningsandcompany.com)