

Plumber TM

BUSINESS MAKEOVER 101

New owner leverages financial know-how to reshape established plumbing company Page 12

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Residential Plumbing, Water Quality and Conditioning

By Craig Mandli

Bathtub

MTI Baths Evalina

The **Evalina** from **MTI Baths** is an oval tub featuring a symmetrical design and a deep, double-ended bathing well. Combining the clean lines of a modern aesthetic with a flat rim, it was designed to provide support for a luxurious bathing experience. It measures 66.25 by 32.25 by 22.5 inches with a bathing well designed for comfort and relaxation. Offered as a soaker or air bath, each tub is made to order and hand-crafted from SculptureStone material, a mostly organic mixture of ground natural minerals and high-performance resins that gives the look and feel of molded stone. It is available in white or biscuit with six different exterior color options as well as a choice of matte or hand-polished deep finishes. **800-783-8827; www.mtibaths.com**



Rinnai I-SERIES Plus

The **I-SERIES Plus** wall-hung condensing gas boiler from Rinnai is a line of solo and combi condensing gas boilers that offers value and performance with an expanded product line that features Smart Sense adaptive gas valve technology. Now with the touch of a button on a unit controller or smartphone, fuel type can be selected — conversion kits are no longer required. It offers Smart connect, a Bluetooth-enabled setup on the Rinnai Central App for parameter settings and speedy unit configuration. It also offers simultaneous delivery of heat and domestic hot water for maximum comfort, and up to 96% Annual Fuel Utilization Efficiency. It has the capability for cascading, common venting and longer vent lengths, giving plumbers more options during the installation. **800-621-9419; www.rinnai.us**



Boilers



Lochinvar NOBLE Floor Mount Fire Tube Combi Boiler

The **NOBLE Floor Mount Fire Tube Combi Boiler** from **Lochinvar** brings to market a brand new floor mount boiler option for homeowners and multi-family facilities with models ranging from 110,000 to 199,000 Btu/h. The floor mount provides customers with the tried and tested features of a Lochinvar **NOBLE Combi Boiler** but now in a new option for installs that don't have the wall space required for a wall mount unit. Homeowners can be assured that their home's domestic hot water demand will be met with ease and in a timely manner thanks to the unit's 10-1 turndown ratio and thermal efficiency rate of 95%. **615-889-8900; www.lochinvar.com**

Coatings/Linings/Sealants



Flow-Liner Systems Neofit+Plus Expandable Pressure Pipe

Neofit+Plus Expandable Pressure Pipe from **Flow-Liner Systems** is a trenchless technology that creates an impenetrable barrier between drinking water and the existing host pipe. Host pipes (like lead and copper) can leach dangerous levels of toxic materials in your drinking water. The Neofit+Plus EPP structural material has been scientifically proven by examining extensive hydrolysis testing, indicating it will last well over 100 years. It often only requires a single small access pit, saving yards, trees, sidewalks and floors from demolition. The speedy process allows for many installations a day and immediate return to service. **800-348-0020; www.flow-liner.com**

FORMADRAIN Formapox 101

Formapox 101 from **FORMADRAIN** is a durable steam-cured liner that eliminates the mess and cost of traditional dig-and-replace methods. It is made from a watertight, thin, yet extremely strong composite material and a specially formulated resin. The liner is bright blue in color. It is the mainstay of the company's pushed- or pulled-in-place, steam-cured, fiberglass and epoxy underground pipe repair system. It can be used in line sizes from 2 to 48 inches. The repair is so thin that pipes sustain their original flow capacities, even with a liner installed in such small diameters. **888-337-6764; www.formadrain.com**



Controls/Control Panels

FloLogic PinPoint

The **PinPoint** line of environmental sensors from **FloLogic** monitors for accumulation of water, as well as room temperature, humidity and movement. When paired with a FloLogic system, the sensor can trigger immediate plumbing supply shutoff with the detection of water or low temperatures. The smart leak detection and automatic shutoff system has industrial-grade cast bronze valves in sizes up to 2 inches. Plumbers who sell and install the system help their clients secure their home against plumbing supply leak damage and can help them both retain and save annually on property insurance. **877-356-5644; www.flologic.com**



SJE Rhombus WellZone

The **WellZone** digital controller from **SJE Rhombus** provides pressure control for single-phase two-wire submersible well pump applications. It uses a 0 to 150 psi pressure transducer to monitor the discharge pressure and turns the pump on and off according to the start and stop setpoints. The LCD is visible through the clear cover of the NEMA 4X enclosure to allow for quick view of the system pressure, run status, hours run and pump cycles. It provides pump protection against rapid cycling, low pressure, run dry, overpressure,



overcurrent and undercurrent. It is longer lasting than a standard pressure switch, easy to set up and has a wide range of pressures and pumping differentials. The digital controller is UL/cUL-listed. A three-wire model is coming soon. **888-342-5753; www.sjrhombus.com**

Zoeller Pump Aquanot Fit 508

A simple notification of a high-water event or a control panel alarm can typically provide enough advance warning to investigate the site and prevent equipment or property damage. For most residential applications, smart **Zoeller Pumps** will also self-test and use alternate battery power, reducing issues normally associated with dormant standby backup equipment. The **Aquanot Fit 508** is a battery backup sump pump that can activate for whatever reason sump water is not being evacuated. This might be because of power outage, failed equipment or high incoming volume. If a basement can benefit from notification or remote control, testing and diagnostics of crucial pump equipment, then the Aquanot Fit 508, or perhaps simply a connected APak high-water alarm may be a simple, inexpensive solution. **800-928-7867; www.zoellerpumps.com**



Faucets

Barber Wilsons Milne Collection

The **Milne Collection** from **Barber Wilsons** consists of wall and deck faucets and showers characterized with strong yet elegant cross top handles and clean lines. Crafted of solid brass, the faucets are offered in a wide variety of "living" and "established" finishes — including polished brass, brushed brass, weathered bronze, matte bronze, matte black, polished nickel, brushed nickel, satin nickel, brushed copper, satin copper, brushed chrome, polished chrome, satin chrome, polished gold, brushed gold, polished inca and brushed inca. **800-727-6317; www.barberwilsons.com**

